

# Exporting to the United States Seminar

Hampton Inn & Suites, 20 Fen Ridge Court, Brantford  
December 2, 2010

If your business is entering the United States market for the first time or you are planning on expanding your market share, this seminar is ideally suited for you. Whether working in management, inside or outside sales, marketing or in business development, the seminar offers practical, hands-on information on exporting to the United States.

The seminar is designed to give Ontario manufacturers, distributors, agents and other business professionals the tools they need to easily expand their business interests across the border. Key topics include dealing with border issues such as U.S. travel and immigration requirements, currency exchange, business planning, taxation, and legal considerations and U.S. Customs clearance procedures. You will also be introduced to provincial and federal government export programs and services to assist your business.

- **The Ontario Ministry of Economic Development & Trade (MEDT) Export Programs & Services**
- **The Role of the Canadian Trade Commissioner Service**
- **Crossing the Border and U.S. Immigration Requirements**
- **Why You Might Consider Using a U.S bank?**
- **U.S. Tax Liability Concerns**
- **U.S. Customs Documentation Requirements**

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**Pre-registration to attend the seminar is required before November 25, 2010.**

**Registration fee is \$30.00 per person and includes breakfast.**

**Registration form on reverse or contact Carrie at (519) 756-4269.**

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## Agenda

- 8:00 a.m. **Registration, Hot Buffet Breakfast & Networking**
- 8:45 a.m. **Welcome**
- 8:50 a.m. **MEDT Export Programs & Services**
- 9:00 a.m. **Canadian Trade Commissioner Services**
- 9:30 a.m. **U.S. Immigration**
- 10:10 a.m. **U.S. Banking**
- 10:40 a.m. **Networking Break**
- 10:50 a.m. **U.S. Taxation**
- 11:30 a.m. **U.S. Customs Brokerage**
- 12:15 p.m. **Q & A Adjournment**



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December 2, 2010

Please PRINT and Fax/Mail (see below)

8:00 am - 12:15 pm  
Thursday, December 2, 2010  
Hampton Inn & Suites  
20 Fen Ridge Court  
Brantford, ON N3V 1G2

First Name: \_\_\_\_\_

Last Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

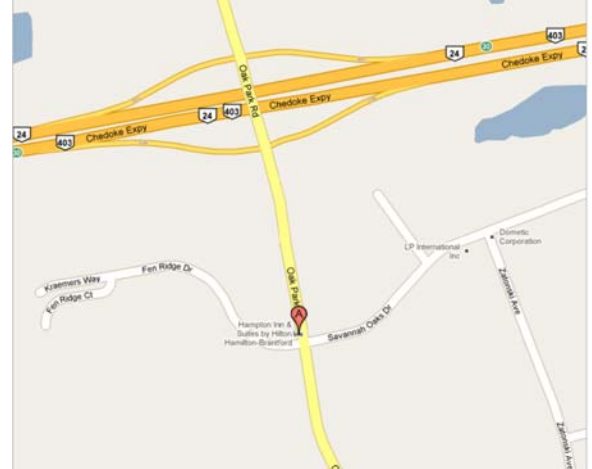
Address: \_\_\_\_\_

City: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Fax Number: \_\_\_\_\_

Email: \_\_\_\_\_



Other Registrants: Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Payment can be made by Cash/Debit at the BRC Office, 1 Market Square, Suite #201 or by credit card (complete below).

Credit Card  Please complete credit card information (below)

Credit Card Number \_\_\_\_\_  
Expiration Date \_\_\_\_\_  
Card Type Visa  MC   
Name on Card \_\_\_\_\_  
Signature \_\_\_\_\_

\_\_\_\_\_ X \$30 (per person, tax included)  
Total Due \$ \_\_\_\_\_

Please fax/mail registration to:  
Brantford|Brant Business Resource Enterprise Centre, 1 Market Square, Suite #201, Brantford, ON N3T 6C8  
Attn: Carrie Tuori  
Tel: (519) 756-4269 Fax: (519) 756-6449 Email: [ctuori@brantford.ca](mailto:ctuori@brantford.ca)

